

<b>Income</b>	<b>2021-22</b>	<b>Actual as of 7/30/21</b>	<b>Over/Under</b>
<b>Beginning Cash Balance as of July 1st</b>	\$129,914.17		
Certificate of Deposit (Deposited to Checking 19/20)	\$0.00		
Dues Rebates	\$65,000.00		\$ (65,000.00)
Sponsorships	\$14,000.00		\$ (14,000.00)
North State Conference Rebate	\$1,250.00		\$ (1,250.00)
Checking Account Interest	\$7.00		\$ (7.00)
<b>Dinner/Meal Fees</b>			
Every Student Succeeding	\$1,000.00		\$ (1,000.00)
Women's Leadership Network	\$11,500.00		\$ (11,500.00)
Administrator of the Year	\$7,000.00		\$ (7,000.00)
<b>Total Income</b>	<b>\$99,757.00</b>		\$ (99,757.00)
<b>Operating Expenses</b>			
<b>Professional Services</b>			
Region Consultant - Salary	\$15,500.00		\$ (15,500.00)
Region Consultant - Fringe Benefits	\$2,320.00		\$ (2,320.00)
Printing - Photocopy Costs	\$100.00		\$ (100.00)
Office Supplies	\$1,200.00		\$ (1,200.00)
Mileage and Parking	\$750.00		\$ (750.00)
Quickbooks Online Subscription	\$300.00		\$ (300.00)
<b>Meals</b>			
Delegate Assembly Meetings	\$3,000.00		\$ (3,000.00)
Executive Board Meetings and Retreat	\$7,500.00		\$ (7,500.00)
Leadership Assembly Expenses (1/2 Hotel)	\$2,000.00		\$ (2,000.00)
<b>Rebates to Charters</b>			
Capital	\$1,700.00		\$ (1,700.00)
Elk Grove	\$1,500.00		\$ (1,500.00)
Folsom Cordova	\$1,100.00		\$ (1,100.00)
North	\$2,100.00		\$ (2,100.00)
Retiree	\$500.00		\$ (500.00)
San Juan	\$1,500.00		\$ (1,500.00)
South	\$0.00		\$ -
Yolo	\$1,500.00		\$ (1,500.00)
<b>Scholarships</b>			
Students (ESS)	\$9,000.00		\$ (9,000.00)
Students of Members	\$4,000.00		\$ (4,000.00)
Professional Development for Members @ \$500	\$8,000.00		\$ (8,000.00)
Gifts/Recognitions/Raffles	\$5,000.00		\$ (5,000.00)

Bank Charges for Checks/Deposit Slips/etc.	\$200.00		\$	(200.00)
Bank Charges (Federal Withholding)	\$1.50		\$	(1.50)
Council/Committee Expenses	\$200.00		\$	(200.00)
Executive Board Miscellaneous Expenses	\$1,000.00		\$	(1,000.00)
<b>Region Events</b>			\$	-
Membership Gatherings	\$3,200.00		\$	(3,200.00)
Leadership Training (including free registration for North	\$400.00		\$	(400.00)
Octoberfest	\$1,000.00		\$	(1,000.00)
<b>Every Student Succeeding</b>				
Food and AV	\$6,000.00		\$	(6,000.00)
Program and Table Decorations	\$600.00		\$	(600.00)
Certificates	\$1,500.00		\$	(1,500.00)
State ACSA National Advocacy Event(s)	\$5,000.00		\$	(5,000.00)
Legislation Action Day	\$4,000.00		\$	(4,000.00)
March Madness Social/Membership Recruitment	\$1,500.00		\$	(1,500.00)
<b>Administrator of the Year</b>				
Food/Wine/Hotel/AV	\$18,000.00		\$	(18,000.00)
Flowers/Decorations/Programs	\$300.00		\$	(300.00)
AOY & PIEE Plaques	\$1,200.00		\$	(1,200.00)
<b>Women's Leadership Network</b>				
Food and AV	\$14,000.00		\$	(14,000.00)
Programs, Table & Room Decorations, and Tax	\$1,500.00		\$	(1,500.00)
Awards	\$350.00		\$	(350.00)
<b>Summit Expenses</b>				
President's Expenses	\$2,500.00		\$	(2,500.00)
Travel for ESS Student Winner	\$1,750.00		\$	(1,750.00)
<b>North State Conference</b>	\$1,200.00		\$	(1,200.00)
Registration for President, Consultant	\$800.00		\$	(800.00)
Basket	\$300.00		\$	-
Region Reception	\$1,000.00		\$	(1,000.00)
Sam LaCara Memorial Scholarship Golf Tournament	\$1,500.00		\$	(1,500.00)
Member Rebates	\$1,000.00		\$	(1,000.00)
<b>Total Expenses</b>	<b>\$138,571.50</b>	<b>\$</b>	<b>-</b>	<b>\$ (138,571.50)</b>
<b>Net Income</b>	<b>-\$38,814.50</b>		<b>\$0.00</b>	
<b>Less Cash Balance of 7/1/21</b>	<b>\$91,099.67</b>			